## **Liverpool** John Moores University

Title: BUSINESS SKILLS AND CONTEXT

Status: Definitive

Code: **35011LPAFA** (116102)

Version Start Date: 01-08-2016

Owning School/Faculty: Electronics and Electrical Engineering Teaching School/Faculty: Liverpool Institute for Performing Arts

Team	Leader
Karl Jones	Υ

Academic Credit Total

Level: FHEQ3 Value: 24 Delivered 72

Hours:

Total Private

Learning 240 Study: 168

Hours:

# **Delivery Options**

Course typically offered: Standard Year Long

Component	Contact Hours	
Lecture	24	
Seminar	48	

**Grading Basis:** 40 %

#### **Assessment Details**

Category	Short Description	Description	Weighting (%)	Exam Duration
Portfolio	PORTFOLIO	Portfolio	75	1
Presentation	PRESENT	Interview/Presentation	25	1

### **Aims**

This module aims to develop the basic business skills and knowledge necessary to successfully back up a career in the media and entertainment industries. It also aims to provide knowledge of the context in which these industries operate. Practical business skills will include completing application forms, business planning, financial planning, making presentations and interviewing for work.

## **Learning Outcomes**

After completing the module the student should be able to:

- 1 Identify and appraise the industry structures in which they hope to work
- 2 Recognise and evaluate the basic principles of contract and copyright law
- 3 Develop a career development plan
- 4 Develop basic draft business plans
- 5 Employ budgets and cashflow forecasts
- 6 Deliver competent presentations and perform well in interview

## **Learning Outcomes of Assessments**

The assessment item list is assessed via the learning outcomes listed:

PORTFOLIO 1 2 3 4 5

INTERVIEW/PRESENTA 6

TION

## **Outline Syllabus**

Students will cover relevant aspects of law, financial management, taxation and self development and will examine how the industry operates and how they will fit within it. Students will work towards the completion of application forms, a career development plan, action planning, business planning, making presentations and interviewing for work.

# **Learning Activities**

Weekly lectures are followed by seminars where the theory is discussed with relevance to the individuals concerned. Students are guided and encouraged to further research areas and topics of most relevance to them.

### **Notes**