Liverpool John Moores University

Title: Marketing and Human Resource Management

Status: Definitive

Code: **4504IACTPR** (126008)

Version Start Date: 01-08-2019

Owning School/Faculty: Business and Management

Teaching School/Faculty: Kolej IACT SDN BHD

Team	Leader
Catherine Bonser	Υ

Academic Credit Total

Level: FHEQ4 Value: 20 Delivered 46

Hours:

Total Private

Learning 200 Study: 154

Hours:

Delivery Options

Course typically offered: Semester 2

Component	Contact Hours	
Workshop	44	

Grading Basis: 40 %

Assessment Details

Category	Short Description	Description	Weighting (%)	Exam Duration
Exam	Exam	The exam will test the students ability to identify the roles of the marketing and HR functions of a business and summarise how the models and tools would enable an organisation to manage these departments effectively.	100	2

Aims

A module which aims to enable students to identify the key responsibilities of the Marketing and Human Resource teams within a business and explain how they interact with other functions within an effective business.

Learning Outcomes

After completing the module the student should be able to:

- Identify the business functions within an organisations and their effective interaction, particularly the Marketing and Human Resource Management
- 2 Demonstrate and explain the principles of HRM and how its successful implementation impacts on people management and business success
- Recognise the marketing concept and how to apply the marketing mix in support of an organisations activities
- Identify the role of marketing and its effective implementation within a range of organisations, including public, private and not-for-profit

Learning Outcomes of Assessments

The assessment item list is assessed via the learning outcomes listed:

Exam 1 4 2 3

Outline Syllabus

Introduction to Human Resource Management
Performance Management
Training and Development
Marketing Excellence
Marketing Planning
Developing the Marketing Mix
Consumer and buyer behaviour

Learning Activities

There will be a range of learning activities, in workshops. The content will reflect practitioner led approaches to management, Human Resources and Marketing.

Notes

This module will be supported by materials on Canvas.