## **Liverpool** John Moores University

Title: E-COMMERCE FOR MANAGERS

Status: Definitive

Code: **5001BUSBS** (117024)

Version Start Date: 01-08-2019

Owning School/Faculty: Business and Management Teaching School/Faculty: Business and Management

Team	Leader
Jack OFarrell	Υ
Francis Muir	

Academic Credit Total

Level: FHEQ5 Value: 24 Delivered 44

Hours:

Total Private

Learning 240 Study: 196

**Hours:** 

**Delivery Options** 

Course typically offered: Standard Year Long

Component	Contact Hours	
Workshop	44	

**Grading Basis:** 40 %

### **Assessment Details**

Category	Short Description	Description	Weighting (%)	Exam Duration
Presentation	Pres.	Group presentation	30	
Report	Rep.	Report c.1500 words	70	

### Aims

To introduce students to both conceptual and practical issues of e-commerce – focusing upon the dynamic business environment, the marketing and economics of business to business (B2B) and business to consumer (B2C) trade, virtual organisations and associated management issues.

# **Learning Outcomes**

After completing the module the student should be able to:

- 1 Assess the impact of electronic commerce on business;
- 2 Analyze markets and business environments to identify relevant e-commerce activities;
- 3 Identify e-commerce opportunities in business scenarios;
- 4 Determine appropriate e-commerce adoption strategies.

### **Learning Outcomes of Assessments**

The assessment item list is assessed via the learning outcomes listed:

Group Presentation 1 2

Report c.1500 words 3 4

## **Outline Syllabus**

Module Overview & Introduction to E-commerce Trends.

E-Commerce Business Models and Concepts.

The Internet and WWW E-commerce infrastructure.

Impact of E-commerce on Service Industries – Operations & Supply Chain Management.

Business to Business (B2B) E-commerce – From value chains to value nets.

Infrastructure for E-commerce – Changing Business Processes & using Web Technologies.

Internet Technologies – WWW, intranets, extranets.

Technology Management - Contemporary E-commerce Issues e.g. bandwidth, security etc.

Electronic Commerce Strategy & Implementation - Frameworks for E-commerce Solutions.

Digital Economics & Global Trade.

E-Commerce the future.

### **Learning Activities**

Interactive multimedia lecture sessions supported by WWW materials. Use of (video) case studies, group work, and practical demonstrations in workshop/tutorial sessions.

#### **Notes**

The Module will provise students with knowledge of E-Commerce and how this impacts on modern business and the supply chain.