

Liverpool John Moores University

Title: SOCIAL PSYCHOLOGY
Status: Definitive
Code: **5520CP** (103563)
Version Start Date: 01-08-2013

Owning School/Faculty: Arts, Professional and Social Studies
Teaching School/Faculty: Dublin Business School

Team	Leader
Alistair Beere	Y

Academic Level: FHEQ5
Credit Value: 24.00
Total Delivered Hours: 75.00
Total Learning Hours: 240
Private Study: 165

Delivery Options

Course typically offered: Standard Year Long

Component	Contact Hours
Lecture	50.000
Tutorial	25.000

Grading Basis: 40 %

Assessment Details

Category	Short Description	Description	Weighting (%)	Exam Duration
Essay	AS1	Individual in-class written assessment	50.0	
Report	AS2	Individual Essay	50.0	

Aims

To give the learners an opportunity to gain an understanding of the central theories of social psychology.

To allow learners to examine the contributions made by social psychology to understanding the individual in the work context.

To support learners in reviewing relevant literature on contemporary issues within social psychology.

To make learners aware of the role and processes of research within social psychology.

To encourage learners to explore and integrate research on current issues and trends within the topic of social psychology and its application to work.

Learning Outcomes

After completing the module the student should be able to:

- 1 Examine the basic themes within social psychology, including the role of society in understanding the psychology of the person.
- 2 Explain contemporary theoretical and empirical developments in social psychology within the working environment.
- 3 Effectively review contemporary topics within the discipline of social psychology.
- 4 Describe the importance of the person, social settings and group interactions in determining behaviour, particularly within an organizational context.
- 5 Review relevant literature and resources to judge the appropriateness, strengths and weaknesses of various issues in social psychology in relation to the workplace.

Learning Outcomes of Assessments

The assessment item list is assessed via the learning outcomes listed:

WRITTEN ASSESSMENT	1	2	4
INDIVIDUAL ESSAY	3	5	

Outline Syllabus

- 1. Introduction to Social Psychology and Research Defining Social Psychology, Methods of studying social psychology, Role and processes of research in Social Psychology; Links between Social Psychology and the workplace.*
- 2. Social Cognition and Social Perception - Role within the work place, Social cognition, Theory of mind, Perception of people within the workplace.*
- 3. Social Identity and The Self - Identities and diversities- Role within the workplace, Social comparison theory and implications for performance, Group vs. self-identity.*
- 4. Prejudice and Discrimination - Origins of prejudice, Nature of stereotypes, Addressing stereotypes, prejudice and discrimination, Implications for the workplace.*
- 5. Attitudes - Attitude formation and prediction, Relationship between attitudes and behaviour, Cognitive dissonance, Role of attitudes in the workplace.*
- 6. Interpersonal Attraction and Close Relationships - Internal determinants of attraction, External determinants of attraction, Developing and maintaining interpersonal relationships.*
- 7. Groups and Individuals - Effects of the presence of others, Behaviour in crowds, Social loafing, Coordination in groups, Perceived fairness in groups, Norms and roles within the workplace, Decision making by groups in the workplace.*
- 8. Aggression - Theories of aggression, Personal factors, Social factors, Bullying, harassment and aggression in the workplace.*

9. *Prosocial Behaviour - Origins and utility of helping behaviour, Predicting prosocial behaviour, prosocial behaviour and contributions to effective work organisations*
10. *Social Influence - Conformity, compliance and obedience, Social influence and advertising, Resisting attempts at social influence, Dangers of social influence.*

Learning Activities

Lectures and tutorials.

References

Course Material	Book
Author	Baron, R. A. & Branscombe, N. R
Publishing Year	2011
Title	Social Psychology
Subtitle	International Edition
Edition	13th
Publisher	Pearson Education International
ISBN	

Course Material	Book
Author	Schultz, D. P., & Schultz, S. E.
Publishing Year	2009
Title	Psychology and work today
Subtitle	
Edition	10th
Publisher	Prentice Hall
ISBN	

Course Material	Book
Author	Cialdini, R. B.
Publishing Year	2008
Title	Influence
Subtitle	Science and practice
Edition	5th
Publisher	Prentice Hall
ISBN	

Course Material	Book
Author	Harvey, C. P., & Allard, M. J.
Publishing Year	2009
Title	Understanding and managing diversity
Subtitle	Readings, cases and exercises
Edition	4th
Publisher	Prentice Hall
ISBN	

Course Material	Book
Author	Maio, G. R., & Haddock, G.
Publishing Year	2009
Title	The psychology of attitudes and attitude change
Subtitle	
Edition	
Publisher	Sage Publications
ISBN	

Course Material	Book
Author	Nijstad, B. A.
Publishing Year	2009
Title	Group performance
Subtitle	
Edition	
Publisher	Psychology Press
ISBN	

Course Material	Book
Author	Wilmot, W. W., & Hocker, J. L.
Publishing Year	2010
Title	Interpersonal conflict
Subtitle	
Edition	
Publisher	McGraw-Hill
ISBN	

Notes

This module introduces learners to the field of social psychology, and to understanding the individual's behaviour within social contexts. Particular emphasis is placed on social behaviour within workplace settings.