

Liverpool John Moores University

Title: PURCHASING MANAGEMENT
Status: Definitive
Code: **6000BUSPU** (108326)
Version Start Date: 01-08-2011

Owning School/Faculty: Liverpool Business School
Teaching School/Faculty: Liverpool Business School

Team	Leader
Joanne Meehan	Y

Academic Level: FHEQ6
Credit Value: 12.00
Total Delivered Hours: 26.00
Total Learning Hours: 120
Private Study: 94

Delivery Options

Course typically offered: Semester 2

Component	Contact Hours
Lecture	12.000
Tutorial	12.000

Grading Basis: 40 %

Assessment Details

Category	Short Description	Description	Weighting (%)	Exam Duration
Exam	AS1	Examination	75.0	2.00
Essay	AS2	Case study/Research topic (Individual report)	25.0	

Aims

To examine managerial factors which influence planning, staffing, the formulation of policies, and the organisation and direction of purchasing management working towards World Class Performance.

Learning Outcomes

After completing the module the student should be able to:

- 1 Demonstrate a knowledge of current purchasing management issues and resolutions.
- 2 Apply research techniques to practical problems.
- 3 Identify and explain the contribution effective purchasing management makes to corporate strategies.
- 4 Prepare for and conduct a commercial negotiation to a successful conclusion.
- 5 Design an environmental purchasing policy.
- 6 Identify and assess the contribution purchasing management makes to Total Quality Management.
- 7 Evaluate Purchasing's impact on global strategies.

Learning Outcomes of Assessments

The assessment item list is assessed via the learning outcomes listed:

EXAM	1	2	3	4	5	6	7
Essay	1	2	3	4	5	6	7

Outline Syllabus

The changing role of Purchasing Management in the enlightened organisation
Recruitment, Selection, Training, and Development
Purchasing Research and Information Application
Inventory Management - Issues and Techniques
Managing Supplier Relationships
Purchasing Performance Measurement and Evaluation
Purchasing Management's contribution to Corporate Objectives
Environmental Purchasing Policy
Greening the Supply Chain
Introduction to practical Negotiation Skills and Techniques
Managing Successful Negotiations
Managing incoming Quality
Global Perspectives

Learning Activities

Lectures and tutorials.

References

Course Material	Book
Author	Monczka, R, Trent, R and Handfield, R
Publishing Year	1998
Title	Purchasing and Supply Chain Management

Subtitle	
Edition	
Publisher	International Thomson Publishing
ISBN	

Course Material	Book
Author	Leenders, M R and Fearon, H E
Publishing Year	1997
Title	Purchasing and Supply Management
Subtitle	
Edition	11th edition
Publisher	Irwin
ISBN	

Course Material	Book
Author	Russill, R
Publishing Year	1997
Title	Purchasing Power
Subtitle	
Edition	
Publisher	Institute of Directors
ISBN	

Course Material	Book
Author	Van Weele, A J
Publishing Year	1994
Title	Purchasing Management
Subtitle	
Edition	
Publisher	International Thomson Business Press
ISBN	

Notes

A study of Purchasing and Supply theory and its practical application to a range of management decision processes within a changing purchasing environment. This module is compulsory for students wishing to register for CIPS membership.