

Liverpool John Moores University

Title: APPROPRIATE DISPUTE RESOLUTION
Status: Definitive
Code: **6001LAWFL** (107975)
Version Start Date: 01-08-2020

Owning School/Faculty: Law
Teaching School/Faculty: Law

Team	Leader
Caroline Chinn	Y
Peter McPartland	

Academic Level: FHEQ6
Credit Value: 24
Total Delivered Hours: 30
Total Learning Hours: 240
Private Study: 210

Delivery Options

Course typically offered: Standard Year Long

Component	Contact Hours
Lecture	4
Seminar	18
Tutorial	8

Grading Basis: 40 %

Assessment Details

Category	Short Description	Description	Weighting (%)	Exam Duration
Presentation	AS1	Digitally recorded/videotaped performance of a given negotiation based on a plan together with a digitally recorded/videotaped critical review of that performance.	50	
Presentation	AS2	Digitally recorded/videotaped performance both as a mediator and client of a given mediation together with a digitally recorded/videotaped critical review of that performance.	50	

Aims

To provide a solid grounding in the basic concepts of dispute resolution: to include negotiation and mediation and to enable students to polish up their "soft skills" as well as their critical and analytical skills.

Learning Outcomes

After completing the module the student should be able to:

- 1 Demonstrate appropriate preparation for participation in a negotiation and a mediation;
- 2 Communicate effectively with others within a given negotiation and mediation situation;
- 3 Present their client's case effectively and efficiently within a given negotiation situation;
- 4 Ask relevant and appropriate questions within a given mediation situation;
- 5 React and respond appropriately within a given negotiation situation;
- 6 Act ethically in a given negotiation and mediation situation;
- 7 Critically review their performance within given negotiation and mediation situation.

Learning Outcomes of Assessments

The assessment item list is assessed via the learning outcomes listed:

Presentation 1	1	2	3	5	6	7
Presentation 2	1	2	4	6	7	

Outline Syllabus

*The mechanics of effective negotiation and mediation;
Written plans for negotiations and mediations;
Effective communication and presentation;
Pursuing the client's best interests and professional ethics;
Concluding and reviewing one's performance in a negotiation and mediation.*

Learning Activities

1. Two 'whole group' lectures, one on negotiation, one on mediation;
2. Two 'whole group' sessions on preparing for and planning an effective negotiation and mediation (one session on each skill);
3. Nine inter-active 'workshops' on negotiation and mediation (four sessions on negotiation and five sessions on mediation) where students will perform and review their performance in each skill;
4. Preparation for the above-mentioned sessions;
5. Formative feedback on the performance of each skill provided by tutors within

each small group session and workshop.

6. Mock assessments of each skill with formative feedback of each skill provided by tutor.

Notes

This module is an advanced legal skills module – designed to allow students to gain knowledge and experience of the essential lawyering (and life?) skills of negotiation, and the mediation of disputes. We will ask students to perform the role of negotiator and mediator in various different scenarios , researching and analysing both the law and various ADR techniques and theories and developing listening and influencing skills - all with the possible outcome being the resolution of the dispute without the need for litigation. If you are a creative thinker, someone who enjoys engaging with others and are interested and committed to resolving disputes in a cost effective and challenging way this might be for you.