Developing collaborative relationships

Module Information

2022.01, Approved

Summary Information

Module Code	6005LODDA
Formal Module Title	Developing collaborative relationships
Owning School	Leadership and Organisational Development
Career	Undergraduate
Credits	10
Academic level	FHEQ Level 6
Grading Schema	40

Teaching Responsibility

LJMU Schools involved in Delivery
Leadership and Organisational Development

Learning Methods

Learning Method Type	Hours
Online	4
Workshop	16

Module Offering(s)

Display Name	Location	Start Month	Duration Number Duration Unit
JAN-MTP	MTP	January	12 Weeks

Aims and Outcomes

Aims	This module aims to develop apprentices' ability to work effectively with stakeholders and partners using networks, collaboration and co production theories and strategies

After completing the module the student should be able to:

Learning Outcomes

Code	Number	Description
MLO1	1	Apply networking and relationship building strategies to internal and external stakeholder and customer engagement
MLO2	2	Evaluate sustainability approaches related to corporate citizenship and to building sustainable organisations.
MLO3	3	Critically evaluate the value of partnerships and joint ventures to business development.

Module Content

Outline Syllabus	Business development approaches and strategiesRelationship managementCollaboration and co-productionEDI strategyInternationalisationCorporate citizenshipSustainability
Module Overview	
Additional Information	Module to introduce apprentices to learning and begin development of both personal and management skills.DA standards (knowledge)F2 Knows how to maintain personal presence and present to large groupsF3 Has awareness of interpersonal skills of effective listening, influencing techniques, negotiating and persuasionG2 Understands organisational culture and diversity managementDA standards (skills)A6 Can gain wide support to deliver successful outcomesI3 Is able to build rapport and trust, develop networks and maintain relationships with people from a range of cultures, backgrounds and levelsI6 Works collaboratively with internal and external customers and suppliersDA standards (Behaviours)M2 Open, approachable, authentic, and able to build trust with others; Seeks the views of others and values diversity internally and externally.

Assessments

Assignment Category	Assessment Name	Weight	Exam/Test Length (hours)	Module Learning Outcome Mapping
Essay	2000 word report	100	0	MLO1, MLO2, MLO3

Module Contacts

Module Leader

Contact Name	Applies to all offerings	Offerings
Fiona Armstrong-Gibbs	Yes	N/A

Partner Module Team

Contact Name	Applies to all offerings	Offerings