## Module Proforma

Approved, 2022.02

Summary Information

| Module Code | 6006LBSMK |
| :--- | :--- |
| Formal Module Title | Integrated Marketing Communications |
| Owning School | Business and Management |
| Career | Undergraduate |
| Credits | 20 |
| Academic level | FHEQ Level 6 |
| Grading Schema | 40 |

## Module Contacts

Module Leader

| Contact Name | Applies to all offerings | Offerings |
| :--- | :--- | :--- |
| Ana Alvarez Perez | Yes | $\mathrm{N} / \mathrm{A}$ |
| Module Team Member | Applies to all offerings | Offerings |
| Contact Name |  |  |
| Partner Module Team | Applies to all offerings | Offerings |
| Contact Name |  |  |

## Teaching Responsibility

LJMU Schools involved in Delivery
Business and Management

## Learning Methods

## Hours

| Lecture | 11 |
| :--- | :--- |
| Online | 11 |
| Seminar | 22 |

## Module Offering(s)

| Offering Code | Location | Start Month | Duration |
| :--- | :--- | :--- | :--- |
| JAN-MTP | MTP | January | 12 Weeks |

## Aims and Outcomes


#### Abstract

Aims To analyse a range of strategic marketing communication theory and, from this, understand how to develop an integrated marketing communications plan.


## Learning Outcomes

After completing the module the student should be able to:

| Code | Description |
| :--- | :--- |
| MLO1 | Critically analyse appropriate integrated marketing communications theory. |
| MLO2 | Critically appraise how channels can be effectively integrated in an omni-channel approach. |
| MLO3 | Critically evaluate a variety of communications tools. |
| MLO4 | Design and critically appraise a strategic integrated marketing communications plan. |

## Module Content

## Outline Syllabus

MarComms theory.Positioning Strategy.Creative Communications.Advertisement Structure.EWOM.Direct Marketing.Public Relations.Sponsorship.Personal Selling.

## Module Overview

## Additional Information

This module allows students to explore leading edge academic concepts and theory relating to integrated marketing communications and apply this theory to produce a practical advertising and integrated marketing communication campaign.

## Assessments

| Assignment Category | Assessment Name | Weight | Exam/Test Length <br> (hours) | Learning <br> Outcome <br> Mapping |
| :--- | :--- | :--- | :--- | :--- |
| Presentation | Group presentation | 100 | 0 | MLO4, MLO3, <br> MLO2, MLO1 |

