Liverpool John Moores University

| Title: | E-COMMERCE |
|--------------------------|---------------------------|
| Status: | Definitive |
| Code: | 6034BUSIS (101835) |
| Version Start Date: | 01-08-2011 |
| Owning School/Faculty: | Liverpool Business School |
| Teaching School/Faculty: | Liverpool Business School |

| Team | Leader |
|--------------|--------|
| Terry Murray | Y |

| Academic Level: | FHEQ6 | Credit Value: | 12.00 | Total Delivered Hours: | 26.00 |
|-----------------------------|-------|-------------------|-------|------------------------------|-------|
| Total Learning Hours: | 120 | Private Study: | 94 | | |

Delivery Options

Course typically offered: Runs Twice - S1 & S2

| Component | Contact Hours |
|-----------|---------------|
| Lecture | 13.000 |
| Tutorial | 13.000 |

Grading Basis: 40 %

Assessment Details

| Category | Short Description | Description | Weighting (%) | Exam Duration |
|--------------|----------------------|-----------------------|------------------|------------------|
| Report | AS1 | Individual assignment | 80.0 | |
| Presentation | AS2 | Presentation 1 | 10.0 | |
| Presentation | AS3 | Presentation 2 | 10.0 | |

Aims

To introduce students to both conceptual and practical issues of e-commerce – focusing upon the dynamic business environment, the marketing and economics of business to business (B2B) and business to consumer (B2C) trade, virtual organisations and associated management issues.

Learning Outcomes

After completing the module the student should be able to:

- 1 Understand the principles and historical context of electronic commerce;
- 2 Appreciate the impact of retailing via electronic commerce;
- 3 Realise the benefits and constraints of adopting an electronic commerce approach;
- 4 Design a framework to facilitate the creation of an e-commerce business solution;
- 5 Analyse markets and business environments to identify suitable e-commerce activities;
- 6 Examine contemporary e-commerce issues such as on-line payment systems, digital signatures, security & ethical codes and internet technologies;
- 7 Identify strategies for incorporating e-commerce technologies within existing organisations.

Learning Outcomes of Assessments

The assessment item list is assessed via the learning outcomes listed:

| CW | 4 | 5 | 6 | 7 |
|----|---|---|---|---|
| CW | 1 | | | |
| CW | 2 | 3 | | |

Outline Syllabus

Module Overview & Introduction to E-commerce (inter-disciplinary approach). Driving Force of E-commerce – Changing Business & Facilitating Technology. Retailing in E-commerce (B2C) – Internet Consumerism & Marketing. Impact of E-commerce on Service Industries – Operations & Supply Chain Management. Business to Business (B2B) E-commerce – From value chains to value nets. Infrastructure for E-commerce – Changing Business Processes & using Web

Infrastructure for E-commerce – Changing Business Processes & using Web Technologies.

Internet Technologies – WWW, intranets, extranets.

Technology Management - Contemporary E-commerce Issues e.g. bandwidth, security etc.

Electronic Commerce Strategy & Implementation - Frameworks for E-commerce Solutions.

Digital Economics & Global Trade.

Learning Activities

Interactive multimedia lecture sessions supported by WWW materials. Use of (video) case studies, group work, and practical demonstrations in workshop/tutorial sessions. Business model simulations and guest presenters.

References

| Course Material | Book |
|-----------------|---------------------------|
| Author | TURBAN E. and others, |
| Publishing Year | 2002 |
| Title | Electronic Commerce |
| Subtitle | A Managerial Perspective, |
| Edition | |
| Publisher | Prentice Hall. |
| ISBN | |

| Course Material | Book |
|-----------------|------------------------------------|
| Author | KOSIUR D., |
| Publishing Year | 1997 |
| Title | Understanding Electronic Commerce, |
| Subtitle | |
| Edition | |
| Publisher | Microsoft Press. |
| ISBN | |

| Course Material | Book |
|-----------------|-------------------------------------|
| Author | ANSTON, WHINSTON ,DALE, SOON-YOUNG, |
| Publishing Year | 1997 |
| Title | Economics of Electronic Commerce. |
| Subtitle | |
| Edition | |
| Publisher | Macmillan. |
| ISBN | |

| Course Material | Book |
|-----------------|----------------|
| Author | SEYBOLD P., |
| Publishing Year | 1998 |
| Title | Customers. Com |
| Subtitle | |
| Edition | |
| Publisher | Times books. |
| ISBN | |

Notes

To Introduce to studenst to teh conceptual and practical issues of E-Commerce.