

Liverpool John Moores University

Title: Researching and Developing a Business Plan For a New Venture
Status: Definitive
Code: **6050BUSBM** (121469)
Version Start Date: 01-08-2021

Owning School/Faculty: Business and Management
Teaching School/Faculty: Business and Management

Team	Leader
Akis Papagiannis	Y

Academic Level: FHEQ6
Credit Value: 20
Total Delivered Hours: 66

Total Learning Hours: 200
Private Study: 134

Delivery Options

Course typically offered: Semester 2

Component	Contact Hours
Lecture	11
Online	22
Seminar	11
Workshop	22

Grading Basis: 40 %

Assessment Details

Category	Short Description	Description	Weighting (%)	Exam Duration
Report	BP	3500 word report	80	
Presentation	FA	5 minute pitch	20	

Aims

This module is intended to provide an insight and appreciation of the challenges associated with starting up a new business venture and have the knowledge and skills to construct a business plan which will stand up to an academic and professional audience

Learning Outcomes

After completing the module the student should be able to:

- 1 Critically evaluate new business opportunities within the current business environment.
- 2 Research, identify and critically assess the funding options for a new venture and make informed judgement and recommendations on the most appropriate options for the business opportunity identified.
- 3 Apply a range of principal skills and practices associated with new venture development to develop a convincing business plan for the business opportunity identified.
- 4 Demonstrate the use of personal enterprising capabilities such as creativity, innovativeness, selling skills, networking skills, negotiation skills and complex problem solving in the development of the business plan.

Learning Outcomes of Assessments

The assessment item list is assessed via the learning outcomes listed:

Business Plan	2	3	4
Feasibility Analysis	1		

Outline Syllabus

Outline the importance of different factors that affect the business creation (start-up) process and examine factors which inhibit or stifle creativity and innovation and ideas formation. In addition, the importance of modifying, refining and processing ideas over time will be explored.

Consider how to create and interpret an economic analysis of a particular market and sector using a variety of economic/ analytical frameworks such as SWOT/PESTLE.

Outline the various fundamental resources encountered when starting a business. Explore and evaluate the various Sources of capital an entrepreneurial venture might draw up on initially and as the venture develops.

Examine the steps required for researching, developing and designing business plans in relation to the business start-up process. Designing and writing business plan should be seen as the outcome of a careful research process and subsequent planning procedure.

Construction of a well researched and well presented business plan encompassing an executive summary, a market overview, marketing plan overview, key action and events, the management team, the organisation plan, financial / projections overview and the investment opportunity.

The business plan will be written with its intended audience in mind, it must address potential concerns. All claims and statements made in the business plan, apart from those which will be regarded as common knowledge by the planner and the plan's audience must be capable of independent verification.

Learning Activities

Lectures, workshops and seminars.

Notes

This module aims to equip learners with the economic tools to analyze and evaluate a business opportunity and have the knowledge and skills to construct a business plan which will stand up to an academic and professional audience