

## Liverpool John Moores University

Title: RELATIONSHIP & PARTNERSHIP MANAGEMENT  
Status: Definitive  
Code: **7004NSGMPA** (116833)  
Version Start Date: 01-08-2011

Owning School/Faculty: Liverpool Business School  
Teaching School/Faculty: National School of Government

Team	Leader
Nick Hawkins	Y

**Academic Level:** FHEQ7  
**Credit Value:** 15.00  
**Total Delivered Hours:** 12.00  
**Total Learning Hours:** 150  
**Private Study:** 138

### Delivery Options

Course typically offered: Runs Twice - S1 & S2

Component	Contact Hours
Online	12.000

**Grading Basis:** 40 %

### Assessment Details

Category	Short Description	Description	Weighting (%)	Exam Duration
Essay	Essay	Written assignment - evaluate the success of a specific partnership organisation.	100.0	

### Aims

*To foster public services skills in creating, developing and sustaining high level and high quality influential relationships with external stakeholders.*

### Learning Outcomes

After completing the module the student should be able to:

LO 1 Critically evaluate the contribution of partnership working to public services and the

success of central government in fostering co-operative relationships between local government and the wider public sector.

## Learning Outcomes of Assessments

The assessment item list is assessed via the learning outcomes listed:

Essay	LO
	1

## Outline Syllabus

*Partnership working: definitions, types, and benefits.*

*Government policy and legislation on partnership working (e.g. Local Strategic Partnerships, Children's Trusts).*

*Being a good partner: risks and rewards of partnerships, developing the partnership relationship, agreements and contracts.*

*Leadership and governance issues in partnership situations.*

*Budgets, aligning resources, and pooling budgets.*

*Confidence in challenging senior people in partnerships and handling conflict in difficult face to face situations.*

*Community strategies and involving the public.*

*Local, regional and national public sector partnership structures and location of power and accountability.*

*The role of political leadership and democratic accountability in partnership working.*

*Monitoring and evaluating the success of partnerships.*

## Learning Activities

The learning activities of this module comprise independent learning activities and projects supported by on-line resources.

## References

## Notes

Coursework: Tutor marked written assignment – Prepare and critically evaluate the success of a specific partnership organisation using empirical evidence on outcomes for the public. The chosen body might be, for example, a Local Strategic Partnership, or a Children's Trust. The report should include an assessment of the impact of government policy and legislation on the success of this partnership. Length: 3,000 to 5,000 words.