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Title: International Commercial Contracting  
Status: Definitive  
Code: **7052LAWBC** (119349)  
Version Start Date: 01-08-2019  
Owning School/Faculty: Law  
Teaching School/Faculty: Law

| Team        | Leader |
|-------------|--------|
| Tony Harvey | Y      |

**Academic Level:** FHEQ7      **Credit Value:** 15      **Total Delivered Hours:** 12  
**Total Learning Hours:** 150      **Private Study:** 138

### Delivery Options

Course typically offered: Semester 1

| Component | Contact Hours |
|-----------|---------------|
| Seminar   | 12            |

**Grading Basis:** 40 %

### Assessment Details

| Category | Short Description | Description | Weighting (%) | Exam Duration |
|----------|-------------------|-------------|---------------|---------------|
| Essay    | AS1               |             | 100           |               |

### Aims

1. To provide students with a thorough and critical knowledge of the rules of contract law from commercial and international perspectives
2. To enable students to read, comprehend and draft commercial contract documents
3. To highlight the key principles of international contracts and the inter-relationship between the commercial and legal aspects of enterprise and innovation
4. To highlight and minimise risk associated with the efficient exploitation of ideas with commercial potential and afford greater protection in a global setting.

## Learning Outcomes

After completing the module the student should be able to:

- 1 Demonstrate knowledge and understanding and critical awareness of the contemporary issues pertaining to the core and option areas of study
- 2 Critically evaluate, analyse and assess the nature of the legal framework, structure and regulation impacting on businesses, corporations and organisations from an international perspective
- 3 Demonstrate skills associated with problem-solving and decision-making based on own research and analysis demonstrated through legal writing and communication skills
- 4 Apply critical and analytical skills associated with legal analysis to identified scenario and situations

## Learning Outcomes of Assessments

The assessment item list is assessed via the learning outcomes listed:

|                    |   |   |   |   |
|--------------------|---|---|---|---|
| Essay (4000 words) | 1 | 2 | 3 | 4 |
|--------------------|---|---|---|---|

## Outline Syllabus

*Content is indicative rather than definitive*

1. *Importance of Law to business*
2. *Forming and concluding a contract*
3. *Specific clauses*
4. *Passing of risk*
5. *Passing of property and retention of title*
6. *Exclusion clauses and unfair terms*
7. *Damage clauses and limitation*
8. *Issues of validity of contracts*
9. *Third Party Rights*
10. *Bonds, Guarantees and payment systems*
11. *Product liability and negligence relating to commercial dealings*
12. *Indemnity clauses*
13. *Termination and remedies*
14. *Variation and management of contract terms*
15. *Key International Treaties and overview of major jurisdictions*
16. *Overview of cultural awareness*

## Learning Activities

Students will undertake some or all of the following:

Lectures

Group work

Drafting exercises  
Presentations  
Case studies  
Case analysis  
Research exercises  
Reading  
Seminars

### **Notes**

This module seeks to provide students with a thorough and critical knowledge of the rules of contract law in its international commercial sphere.